

# Transform Your Retail Business with mlangles: An AI/ML Solution by CloudAngles

### Introduction

In today's competitive retail landscape, businesses leveraging advanced analytics and AI are 40% more likely to outperform their peers in customer engagement and sales growth. According to recent studies, 72% of retailers who invest in AI technologies see a marked improvement in customer satisfaction, and 64% report increased profitability. With the rapid evolution of customer expectations, staying ahead requires not only understanding current trends but also anticipating future needs.

Enter mlangles, the AI/ML platform from CloudAngles, designed to revolutionize your retail operations. Our platform empowers you to derive actionable insights, enhance customer experiences, and drive sales through state-of-the-art analytics and predictive modeling. By harnessing the power of AI, retailers can unlock new levels of efficiency and effectiveness, transforming vast amounts of data into meaningful insights.

Generative AI, a key component of mlangles, offers transformative capabilities. It can analyze complex datasets from multiple sources, generate real-time insights, and provide visual representations through interactive graphs and dashboards. A recent report highlights that companies utilizing generative AI for data analysis experience a 30% reduction in time spent on data processing and a 25% increase in accuracy of insights. Additionally, generative AI can simulate various scenarios to predict customer behavior, optimize inventory management, and personalize marketing efforts, significantly enhancing the overall customer experience.

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#### **Challenge:**

Retailers often struggle to derive actionable insights from vast amounts of loyalty program data spread across multiple branches. Traditional methods are time-consuming and fail to provide real-time insights.

#### Solution:

With mlangles, we built a Generative AI chatbot that seamlessly integrates with your loyalty program database. This innovative solution offers:

- Real-time Insights: Instantly generate insights from loyalty program data across all branches.
- Visual Analytics: Interactive graphs and visualizations to help you understand customer behavior and trends at a glance.
- Customer Segmentation: Identify and target high-value customers with personalized offers.

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#### Implementation Steps with mlangles:

**Data Collection**: Gather customer data from purchase histories, feedback, and social media interactions. This data may reside in databases.

Model Training: Use machine learning algorithms to analyze data, identifying patterns and preferences.

**Recommendations**: Provide deep insights for personalized recommendations and marketing campaigns.

**Continuous Improvement:** Regularly update models with new data to refine recommendations.

**NLP-Powered Apps**: Develop Natural Language Processing applications for effortless data querying, chart generation, and dashboard creation.

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What are the favorite products of women aged 20-30?

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The favorite products of women aged 20-30 are mostly from the Fashion category, with brands like ME ENA BAZAAR, Fabindia, Jockey, and TOMMY HILFIGER being popular. This category has the highest purchase count of 39. Department Stores come next with brands like SHOPPERS STOP, H&M, and Marks & Spencers, with a purchase count of 24. Footwear is the third most popular category, with brands like ALDO, Birkenstock, ASICS, and Croes, having a purchase count of 14. Other popular categories include F&B,Beauty, Homeware, Hypermarket, Luxury, Others, and Electronics.

#### Show Chart

#### Favorites Products of Women aged 20-30





### Enhanced Customer Engagement:

Deliver personalized experiences that keep customers coming back.

#### **Increased Sales:**

Leverage insights to drive targeted marketing campaigns and promotions.

#### Improved Decision Making:

Access real-time data to make informed business decisions.

#### **Challenge:**

Understanding customer sentiment from survey responses can be challenging due to the unstructured nature of the data. Manual analysis is not only tedious but also prone to errors.

#### Solution:

mlangles employs advanced AI algorithms to analyze customer survey documents, providing:

- Sentiment Analysis: Automatically gauge customer sentiment from survey responses.
- Keyword Extraction: Identify key themes and topics mentioned by customers.
- Trend Analysis: Track changes in customer sentiment over time to proactively address issues.

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#### **Implementation Steps:**

**Data Collection:** Consolidate data from workflow systems and document repositories.

Al Workflow: Develop an Al-powered workflow for robust data structuring.

**GenAl Integration**: Implement a GenAl-based solution as an API endpoint within business processes.

NLP Querying: Enable teams to query and interact with workflows via Natural Language Processing, allowing seamless information retrieval and decision-making

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#### Smart Chat



What is the main pain of the DLF mall from the recent survey?

Washroom cleanliness, the food court stalls are the top most concerns from the latest customer surveys.





#### **Deeper Customer Insights:**

Understand how customers feel about your products and services.

#### **Proactive Improvements:**

Address negative feedback quickly to enhance customer satisfaction.

#### Competitive Advantage:

Stay ahead of the competition by continuously improving based on customer insights.

## Why Choose mlangles?



#### Unparalleled Expertise in AI/ML:

Our team of AI experts ensures that you get the most advanced solutions tailored to your needs, leveraging the latest advancements in the field.



#### Innovative and Scalable Solutions:

mlangles can scale with your business, accommodating growing data and increasing complexity with ease.



#### **Cost-Effective Efficiency:**

Achieve significant cost savings by automating data analysis and deriving actionable insights quickly, reducing operational overheads.



Proven Track Record: Retailers using mlangles have reported

Transform Your Retail Business with mlangles

### Get Started with mlangles

Transform your retail business with the power of AI and ML. Contact CloudAngles today to learn how mlangles can help you unlock the full potential of your data and drive your business forward.

### To book a free demo email us at



info.mlangles@cloudangles.com

Visit mlangles website



www.mlangles.ai

